

27.6%

27.6% **annualised return** to shareholders for the 2014 calendar year

7.427 cents

Interim **distribution** increased by 10.03% to 7.427 cents per linked unit

R854.8 million

Market capitalisation **increased** to R854.8 million

3.9%

Reduction in vacancies, bringing the total vacancies to 3.9% of the total lettable GLA

9% to 10%

Anticipated distribution **growth** of 9% to 10% per linked unit for the year to 30 June 2015 remains achievable

160.5 cents

Net asset value per linked unit **increased** to 160.5 cents

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Unaudited 31 Dec 2014 R'000	Unaudited 31 Dec 2013 R'000	Audited 30 Jun 2014 R'000
ASSETS			
NON-CURRENT ASSETS	1 123 365	799 716	1 103 918
Investment property	1 100 834	790 400	1 089 481
Office equipment	305	537	342
Loans receivable	3 817	–	–
Operating lease asset	18 409	8 779	14 095
CURRENT ASSETS	22 824	17 931	19 013
Trade and other receivables	16 055	13 300	15 347
Current portion of loans receivable	1 396	–	–
Cash and cash equivalents	5 373	4 631	3 666
Non-current assets held for sale	–	–	4 500
TOTAL ASSETS	1 146 189	817 647	1 127 431
EQUITY AND LIABILITIES			
EQUITY AND RESERVES			
Ordinary share capital	5 274	3 598	5 254
NON-CURRENT LIABILITIES	1 071 122	768 336	1 055 647
Linked unit debentures	841 393	546 814	830 024
Interest-bearing borrowings	229 729	221 515	222 000
Deferred taxation	–	7	3 623
CURRENT LIABILITIES	69 793	45 713	66 530
Taxation	–	7	–
Trade and other payables	69 793	45 706	66 530
TOTAL EQUITY AND LIABILITIES	1 146 189	817 647	1 127 431

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Unaudited 6 months to 31 Dec 2014 R'000	Unaudited 6 months to 31 Dec 2013 R'000	Audited 12 months to 30 Jun 2014 R'000
GROSS REVENUE	89 377	62 724	148 961
Rental income – contractual	84 622	57 871	138 371
– straight-line accrual	4 755	4 853	10 590
Property expenses	(30 342)	(19 525)	(49 158)
Net profit from property operations	59 035	43 199	99 803
Corporate administrative expenses	(5 806)	(4 707)	(10 099)
OPERATING PROFIT	53 229	38 492	89 704
Fair value adjustment to investment properties	295	–	56 423
Fair value adjustment to debentures	(8 241)	(3 505)	(56 153)
Finance cost	(10 207)	(9 535)	(21 015)
Investment revenue	335	354	629
PROFIT BEFORE DEBENTURE INTEREST	35 411	25 806	69 588
Debenture interest	(39 033)	(24 284)	(59 600)
(LOSS)/PROFIT AFTER DEBENTURE INTEREST	(3 622)	1 522	9 988
Capital raising expenses	–	(1 522)	(6 372)
(LOSS)/PROFIT BEFORE TAXATION	(3 622)	–	3 616
Taxation	3 622	–	(3 616)
COMPREHENSIVE INCOME ATTRIBUTABLE TO SHAREHOLDERS	–	–	–
Profit and total comprehensive income attributable to:			
– Owners of the parent	–	–	–
– Non controlling interest	–	–	–

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (continued)

	Unaudited 6 months to 31 Dec 2014 R'000	Unaudited 6 months to 31 Dec 2013 R'000	Audited 12 months to 30 Jun 2014 R'000
Reconciliation between profit attributable to shareholders and headline earnings per linked unit			
Shares are traded as part of linked units	–	–	–
Profit attributable to linked shareholders*	–	–	–
Capital raising expenses	–	1 522	–
Fair value adjustment to investment properties	(295)	–	(56 423)
Headline and diluted headline loss attributable to shareholders	(295)	1 522	(56 423)
Fair value adjustment to debentures	8 241	3 505	56 153
Debenture interest	39 033	24 284	59 600
Headline and diluted headline profit attributable to linked unitholders	46 979	29 311	59 330
DISTRIBUTION (DEBENTURE INTEREST)*			
Interim interest distribution per linked unit (cents)	7.427	6.75	6.75
Final interest distribution per linked unit (cents)	–	–	6.97
Total interest distribution per linked unit (cents)	7.427	6.75	13.72
EARNINGS PER SHARE			
Basic and diluted earnings per share (cents) **	–	–	–
Headline and diluted headline loss per share (cents) **	(0.1)	0.4	(13.1)
Headline and diluted headline earnings per linked unit (cents) **	8.9	8.1	13.7
Net asset value per linked unit and net tangible asset value per linked unit (cents)***	160.5	153.0	159.0
Linked unit statistics (excluding treasury shares)			
Linked units in issue	527 636 276	359 762 307	527 636 276
Less: Treasury linked units	(248 001)	–	(2 211 860)
Effective linked units in issue	527 388 275	359 762 307	525 424 416
Weighted average number of linked units	525 762 609	359 762 307	432 337 771

* Debenture interest is calculated on the capital at a variable rate equal to 99.9% of the net profit of the company before taxation, but after adjusting for extraordinary income and expenditure, capital gains and losses, and capital expenditure.

** Headline earnings have been presented in accordance with IAS 33. The linked unit structure of the group whereby every shareholder is a debenture holder, coupled with the terms of the Debenture Trust Deed which states that 99.9% of profits are attributable to debenture holders, results in the benefits of improved trading which would be ordinarily attributable to shareholders being expensed in the income statement as a fair value adjustment to debentures and debenture interest. This results in no profit being attributable to ordinary shareholders.

*** Linked unit debentures are included in the net asset value and net tangible asset value calculation.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Unaudited 6 months to 31 Dec 2014 R'000	Unaudited 6 months to 31 Dec 2013 R'000	Audited 12 months to 30 Jun 2014 R'000
Cash inflow from operating activities	5 331	552	15 055
Cash outflow to investing activities	(11 353)	(20 093)	(32 298)
Cash inflow from financing activities	7 729	21 468	18 205
Net increase in cash and cash equivalents	1 707	1 927	962
Cash and cash equivalents at beginning of period	3 666	2 704	2 704
Cash and cash equivalents at end of period	5 373	4 631	3 666

CONDENSED CONSOLIDATED SEGMENT REPORT

	Eastern Cape	Free State	Gauteng	KwaZulu-Natal	Western Cape	Northern Cape	Limpopo	Reconciling items/ (Eliminations)	Total
FOR THE 6 MONTHS ENDED 31 DECEMBER 2014									
Revenue – external customers	4 388	1 651	17 564	23 590	22 602	7 333	7 494	–	84 622
Operating profit	3 581	1 235	8 407	21 430	16 464	3 380	4 719	(5 987)	53 229
Total assets	45 302	22 733	203 072	406 782	284 618	53 627	111 461	18 594	1 146 189
FOR THE 6 MONTHS ENDED 31 DECEMBER 2013									
Revenue – external customers	4 502	1 539	14 955	17 292	19 583	–	–	–	57 871
Operating profit	3 651	1 308	8 814	15 535	14 058	–	–	(4 874)	38 492
Total assets	39 989	18 822	187 575	308 085	250 241	–	–	12 935	817 647
FOR THE 12 MONTHS ENDED 30 JUNE 2014									
Revenue – external customers	8 789	1 398	34 406	39 531	41 533	5 578	7 136	–	138 371
Operating profit	7 158	993	20 870	33 220	29 371	2 809	5 382	(10 099)	89 704
Total assets	43 919	6 970	215 674	406 960	276 171	53 140	111 113	13 484	1 127 431

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Share capital R'000	Retained income R'000	Total R'000
Balance at 1 July 2013	3 598	–	3 598
Total comprehensive income for the period	–	–	–
Balance at 31 December 2013	3 598	–	3 598
Linked units issued	1 678	–	1 678
Acquisition of treasury linked units	(22)	–	(22)
Total comprehensive income for the period	–	–	–
Balance at 30 June 2014	5 254	–	5 254
Disposal of treasury units	20	–	20
Total comprehensive income for the period	–	–	–
Balance at 31 December 2014	5 274	–	5 274

STATEMENTS OF CHANGES IN LINKED UNIT DEBENTURES

	Linked unit debenture capital R'000	Linked unit debenture premium R'000	Total R'000
Balance at 1 July 2013	3 598	539 711	543 309
Net fair value adjustment	–	3 505	3 505
Balance at 31 December 2013	3 598	543 216	546 814
Linked units issued	1 678	231 666	233 344
Acquisition of treasury linked units	(22)	(2 760)	(2 782)
Net fair value adjustment	–	52 648	52 648
Balance at 30 June 2014	5 254	824 770	830 024
Disposal of treasury units	20	3 108	3 128
Net fair value adjustment	–	8 241	8 241
Balance at 31 December 2014	5 274	836 119	841 393

OTHER SEGMENTAL INFORMATION

	Unaudited 31 Dec 2014 R'000	Unaudited 31 Dec 2013 R'000	Audited 30 Jun 2014 R'000
Regional profile based on leasable area			
Gauteng	27.7%	32.1%	23.3%
Western Cape	24.5%	30.6%	24.2%
KwaZulu-Natal	24.4%	29.1%	29.5%
Limpopo	9.5%	–	9.3%
Northern Cape	7.2%	–	7.2%
Eastern Cape	5.1%	6.3%	5.0%
Free State	1.6%	1.9%	1.5%

Vacancy profile based on gross lease area

	Unaudited 31 Dec 2014 R'000	Unaudited 31 Dec 2013 R'000	Audited 30 Jun 2014 R'000
Gross lease area in metres squared as at end of period *	123 087	100 287	125 520
Properties held	31	28	32
Vacancy area in metres squared *	4 804	8 402	8 772
Vacancy area as % of gross lease area	3.9%	8.4%	7.0%

Regional vacancy profile (regions where vacancies are located)

	Unaudited 31 Dec 2014 R'000	Unaudited 31 Dec 2013 R'000	Audited 30 Jun 2014 R'000
Gauteng	45.3%	42.8%	36.2%
KwaZulu-Natal	14.2%	41.8%	42.4%
Western Cape	24.4%	15.4%	9.7%
Northern Cape	4.3%	–	7.7%
Limpopo	11.8%	–	4.0%

* Gross lease area and vacancy in the prior and current periods has been updated after the remeasurement of various properties and excludes unlettable space.

Basis of preparation and accounting policies

The preparation of these condensed consolidated financial statements was supervised by the Chief Financial Officer, BJ Kriel CA (SA).

The accounting policies applied in the preparation of these condensed consolidated results for the six months ended 31 December 2014, which are based on reasonable judgements and estimates, are in accordance with International Financial Reporting Standards ("IFRS") and are consistent with those applied in the annual financial statements for the year ended 30 June 2014. Any other new and amendments to IFRS and IFRIC interpretations did not impact on the financial position or performance of the company but has resulted in additional disclosures. These condensed consolidated results as set out in this report have been prepared in accordance and containing the information required by IAS 34 – Interim Financial Reporting, the SAICA Financial Reporting Guidelines as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Council, the Companies Act of South Africa 71 of 2008, as amended and the Listings Requirements of JSE Limited.

These condensed consolidated results for the six months ended 31 December 2014 have been prepared in accordance with the historic cost basis, except for the measurement of investment properties, debentures and certain financial assets and financial liabilities which are stated at fair value.

The financial results are presented in Rands, which is Fairvest's functional and presentation currency and have been prepared on a going concern basis.

These condensed consolidated results have not been reviewed or audited by the company's auditors, BDO South Africa Inc.

Estimates and critical judgements

Except for the measurement of investment properties, debentures and certain financial assets and financial liabilities the financial statements do not include any material estimates.

COMMENTARY

Introduction

Fairvest is a property investment holding company and Real Estate Investment Trust (REIT), with a unique focus on retail assets weighted toward non-metropolitan and rural shopping centres, as well as convenience and community shopping centres servicing the lower LSM market, in high-growth nodes, close to commuter networks. The Fairvest property portfolio consists of 31 properties, with 123 087m² of lettable area and valued at R1 104.6 million.

Acquisitions

Linked unitholders are referred to the Company's various SENS announcements, regarding certain acquisitions by the Company. The Richmond and Sibilo acquisitions are still subject to certain conditions precedent, should these to be fulfilled, we expect the properties to transfers by 31 March 2015 and 30 June 2015 respectively. The transfer of the Cosmos acquisition has been lodged with the deeds office and we expect the transfer to be registered by 15 March 2015.

Properties transferred after 31 December 2014

Property	Location	GLA (m ²)	Purchase price R'000	Acquisition yield	Major tenants	Date of transfer
Jan Niemand Spar	Gauteng	2 139	20 000	10.0%	Spar	18-Feb-15
Cosmos Centre	Mpumalanga	4 677	59 000	9.6%	Spar	15-Mar-15

Properties pending transfer, subject to conditions precedent

Property	Location	GLA (m ²)	Purchase price R'000	Acquisition yield	Major tenants	Expected date of transfer
Richmond Shopping Centre	KwaZulu-Natal	9 157	61 538	10.0%	Spar	31-Mar-15
Sibilo	Northern Cape	8 543	95 000	9.9%	Shoprite	30-Jun-15

Review of results

Fairvest board of directors is pleased to announce a distribution of 7.427 cents per linked unit for the six months ended 31 December 2014, representing 10.03% increase from the previous period and at the upper end of the guidance previously issued of between 9% and 10% growth in distribution.

Distribution history

	Interim cents per linked unit	Final cents per linked unit	Total cents per linked unit
Jun-11	5.000	5.900	10.900
Jun-12	5.200	6.300	11.500
Jun-13	4.570	6.000	10.570
Jun-14	6.750	6.970	13.720
Jun-15	7.427		

Revenue for the six months ended 31 December 2014 increased by 42.5% to R89.4 million as a result of income growth in the historic portfolio and the acquisitions during the previous year. Net profit from property operations increased by 36.1% to R59.0 million, while administration expenses were contained to a 19.1% increase to R5.8 million despite the new acquisitions, resulting in debenture interest increasing by 60.7% to R39.0 million. Property expenses as a ratio of revenue on a gross basis has remained in line with the prior year at 35.9%, with increases to rates and taxes and other government services being offset by cost containment within the portfolio. On a net basis (expenses net of utility recoveries) the property expenses as a ratio of revenue decreased from 17.7% in the previous financial year to 17.1%.

Gross rentals across the portfolio trended upwards, with a 8.4% increase in the weighted average rental to R92.2/m² at 31 December 2014 compared to the 30 June 2014. At 31 December 2014 the weighted average contractual escalation for the portfolio remained at 7.2%. This is mainly as a result of the high national tenant percentage component of 79.0% of the portfolio, which provides unit holders with a relatively low risk investment profile.

Tenant grade as a percentage of GLA

A-grade tenants	79.0%
B-grade tenants	7.8%
C-grade tenants	13.2%

A – Anchor and national tenants

B – Franchise, professional and large tenants

C – Other

Vacancies reduced from 7.0% to 3.9% or 4 804m² during the period under review, mainly as a result of some positive letting during the period and the sale of the vacant Gingindlovu property. New leases were concluded on 2 572m² of the vacant space prior to the period end which only commences in the first quarter of 2015 and will reduce the vacancy percentage further to 1.8%.

Lease expiry profile	Based on rentable area	Based on gross rental
Vacant	3.9%	–
Monthly	6.7%	7.1%
30-Jun-15	12.9%	11.7%
30-Jun-16	19.9%	22.0%
30-Jun-17	15.7%	16.9%
30-Jun-18	11.1%	11.8%
After 30-Jun-19	29.8%	30.5%

During the period under review 18 new leases were concluded with a GLA of 2 361m². Renewal activity was also positive with a 6.9% escalation achieved on the 8 979m² of leases that were renewed during the year. Tenant retention for the year was 79.1%, mainly as a result of an Ellerines lease that was cancelled. We are currently in negotiations to re-let this space to a National tenant.

Redevelopments and upgrades

Nyanga Junction

The redevelopment project at Nyanga Junction continued during the period, with the creation of a food court, enhancing the offering to our shoppers and improving the quality of tenants further. The project is expected to be completed by the end of March 2015 and all the new premises have been let.

The Palms

A redevelopment was undertaken at The Palms office building during the period to improve the lettable area of the building, as the vacancy levels at this building has been in excess of 40% over the last few years. Subsequent to the commencement of the redevelopment the majority of the vacant space was let.

Borrowings

The interest bearing debt to asset ratio remains conservative at 20.86%. The targeted gearing levels are between 35% and 40%. As at 31 December 2014, 44.67% of the debt was fixed, with the intention of increasing this percentage to 70%. Future acquisitions will be utilised to increase the fixed component of our debt and de-risk the portfolio further, by minimising the impact of interest rates movements on our performance.

The weighted average all-in cost of funding is 8.61% with a weighted average maturity of 35 months.

Prospects

Despite the challenging economic environment and slower economic growth, Fairvest remains in a strong and healthy position for delivery on future prospects. Management is confident that distribution growth, at the upper end of the range of between 9% and 10% as previously communicated to the market, is still achievable for the 2015 financial year. This is due to the positive letting of vacant space during the latter half of the reporting period, which positions us well for strong further growth in the 2016 financial year.

This view assumes that there being no material deterioration in the macro-economic environment relative to current levels, no major corporate failures will occur and tenants will be able to absorb increases in municipal and utility costs. Forecast rental income is based on contractual lease terms and anticipated market related renewals. This forecast is the responsibility of the board of Fairvest and has not been reviewed or reported on by the auditors.

Distributions

The board has approved and declared a final gross distribution of 7.427 cents per linked unit for the six-month period ended 31 December 2014, payable to linked unitholders registered as such at the close of business on Friday, 27 March 2015.

Last date to trade linked units cum distribution payment	Friday, 20 March 2015
Linked units commence trading ex distribution payment	Monday, 23 March 2015
Record date	Friday, 27 March 2015
Payment date	Monday, 30 March 2015

Linked units may not be dematerialised or rematerialised between Monday, 23 March 2015 and Friday, 27 March 2015, both days inclusive.

In accordance with Fairvest's status as a REIT, linked unitholders are advised that the distribution meets the requirements of a "qualifying distribution" for the purposes of section 25BB of the Income Tax Act, 58 of 1962 ("Income Tax Act"). Accordingly, qualifying distributions received by local tax residents must be included in the gross income of such linked unitholders (as a non-exempt dividend in terms of section 10(1)(k)(aa) of the Income Tax Act), with the effect that the qualifying distribution is taxable as income in the hands of the linked unitholder. These qualifying distributions are, however, exempt from dividend withholding tax in the hands of South African tax resident linked unitholders, provided that the South African resident linked unitholders have provided the following forms to their Central Securities Depository Participant ("CSDP") or broker, as the case may be, in respect of uncertificated linked units, or the transfer secretaries, in respect of certificated linked units:

- a declaration that the distribution is exempt from dividends tax; and
- a written undertaking to inform the CSDP, broker or the Transfer Secretaries, as the case may be,

both in the form prescribed by the Commissioner for the South African Revenue Service. Linked unitholders are advised to contact their CSDP, broker or the transfer secretaries, as the case may be, to arrange for the abovementioned documents to be submitted prior to payment of the distribution, if such documents have not already been submitted.

Qualifying distributions received by non-resident linked unitholders will not be taxable as income and instead will be treated as ordinary dividends but which are exempt in terms of the usual dividend exemptions per section 10(1)(k) of the Income Tax Act. Any qualifying distribution received by a nonresident from a REIT will be subject to dividend withholding tax at 15%, unless the rate is reduced in terms of any applicable agreement for the avoidance of double taxation ("DTA") between South Africa and the country of residence of the linked unitholder. Assuming dividend withholding tax will be withheld at a rate of 15%, the net amount due to non-resident linked unitholders will be 6.31295 cents per linked unit. A reduced dividend withholding tax rate in terms of the applicable DTA, may only be relied on if the non-resident linked unitholder has provided the following forms to their CSDP or broker, as the case may be, in respect of the uncertificated linked units, or the transfer secretaries, in respect of certificated linked units:

- a declaration that the dividend is subject to a reduced rate as a result of the application of a DTA; and
- a written undertaking to inform their CSDP, broker or the Transfer Secretaries, as the case may be, should the circumstances affecting the reduced rate change or the beneficial owner cease to be the beneficial owner,

both in the form prescribed by the Commissioner for the South African Revenue Service. Nonresident linked unitholders are advised to contact their CSDP, broker or the Transfer Secretaries, as the case may be, to arrange for the abovementioned documents to be submitted prior to payment of the distribution if such documents have not already been submitted, if applicable.

Local tax resident linked unitholders as well as non-resident linked unitholders are encouraged to consult their professional advisors should they be in any doubt as to the appropriate action to take.

Linked units in issue at the date of declaration of the final distribution: 527 636 276

Income tax reference number 9205/066/06/1

Subsequent events

The directors of Fairvest are not aware of any other material matter or circumstance arising between 31 December 2014 and this report which may materially affect the financial position of the group or the results of its operations.

Appreciation

We extend our appreciation to our directors, management and staff for their valued efforts, as well as our advisers and linked unitholders for their continuing belief in and support of Fairvest.

For and on behalf of the board

Fairvest Property Holdings Limited
2 March 2015
Cape Town

Executive
DM Wilder (*Chief executive officer*)
BJ Kriel (*Chief financial officer*)
AJ Marcus (*Chief operating officer*)

Non-executive
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LW Andrag (*Lead independent non-executive*)*
KR Moloko #
N Mkhize #
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